

RESULTS

**THIRD  
QUARTER  
2023**

PRESS RELEASE



# Content

## PRESS RELEASE

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# *EXECUTIVE* SUMMARY

01

*CHAPTER*



As of September 30, 2023, EBITDA reached **US\$103 million**, 3% lower than EBITDA by the end of September 2022, which was **US\$106 million**. The company maintains a robust business model, a sustainable operating result, an adequate liquidity position, and a consolidated position as a global market leader. In addition, Molymet continues to make steady progress on its sustainability agenda.

Profit attributable to Molymet's shareholders as of September 30, 2023 was **US\$34 million**, lower than the **US\$40 million** obtained in the same period of 2022. This decrease is mainly explained by an increase in net financial expenses, produced in turn by the increase in the working capital requirement generated by the increase in the price of molybdenum during the first quarter of 2023, in a global context of higher interest rates. On the other hand, as of September 2023, there was a decrease in other income by function at the end of the period, due to the extraordinary income of **US\$ 7 million** that was recorded in this account in 2022. As of September 2023 there was an increase in other operating costs and expenses, mainly explained by a 20% increase in distribution costs compared to September 2022. This was offset by a lower tax expense compared to the same period of 2022, mainly due to lower income before taxes.

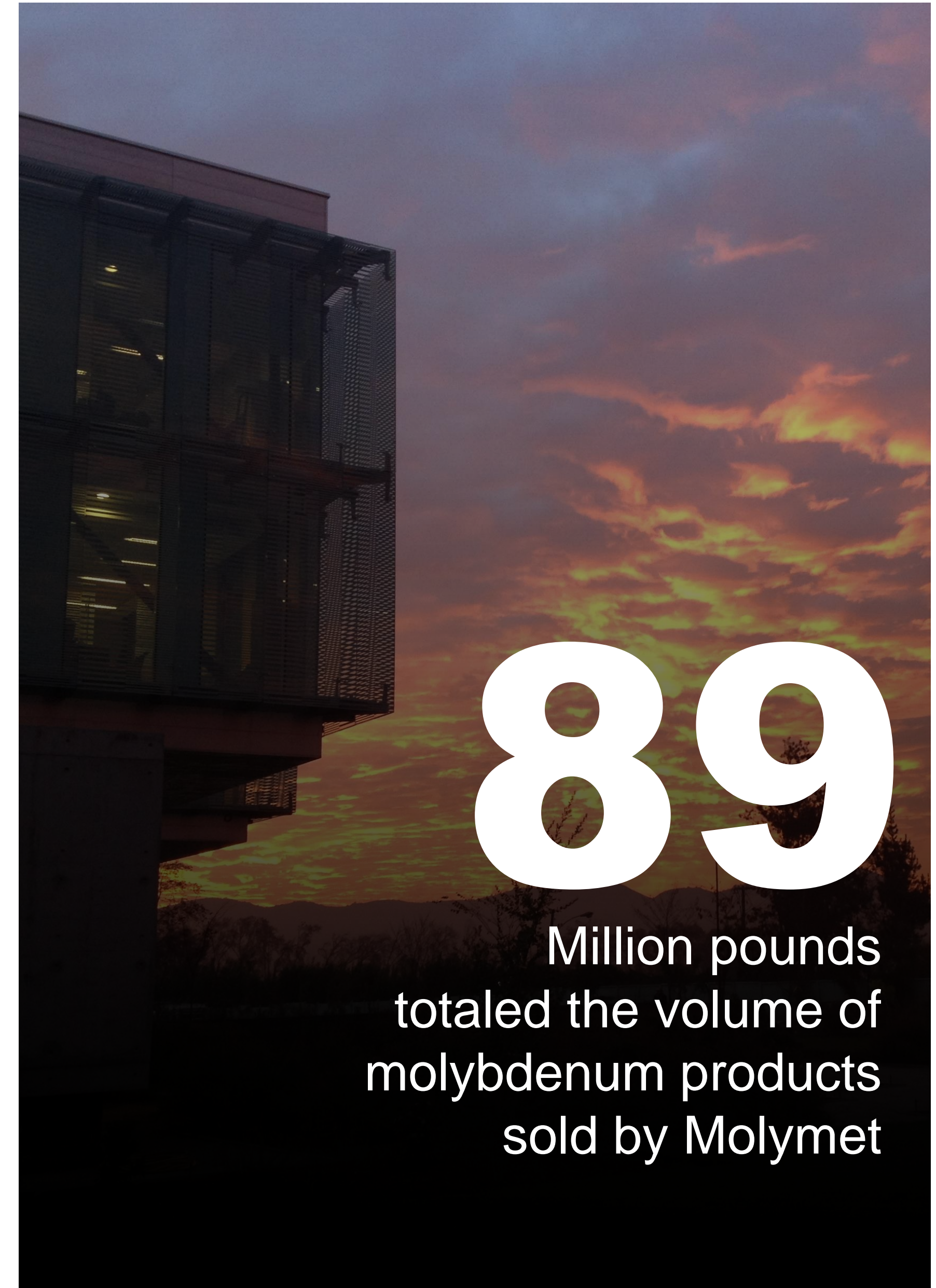
The international price of molybdenum oxide - as an average for the first nine months of each year - varied from **US\$17.86 per pound** in September 2022 to **US\$25.98 per pound** in September 2023, an increase of 45%. During the first half of 2023 there were significant variations in the price of molybdenum; after closing 2022 at **US\$ 26.13 per pound**, the price peaked at **US\$36.93 per pound** in February 2023, negatively affecting the company's cash levels. The price then fell to **US\$ 20.18 per pound** in April. Between May and September, the price remained close to those levels, closing the third quarter at **US\$23.77 per pound**, which led to the improvement in cash levels observed in the second and third quarters.

The volume of molybdenum products sold by Molymet in all its forms as of September 2023 totaled **89 million pounds**, compared to **90 million pounds** as of September 2022, representing a decrease of 1%.

At September 30, 2023, gross profit reached **US\$135 million**, an increase of 6% from the **US\$127 million** recorded at the end of September 2022. This increase was mainly due to higher commercialization margins, which were partially offset by slightly lower sales volumes. It is important to note that Molymet maintains a very stable medium and long-term customer base for its molybdenum tolling and rhenium sales business lines. For its molybdenum own sales, Molymet maintains a very important base of regular customers, with most of which it has long-term relationships and contracts of between one and three years, which are continually renewed.

As expected, the decrease and stabilization of the price of molybdenum observed as of April generated an important cash recovery, which allowed us to pay, as of September 2023, all the short-term debt obtained during the first half of the year, together with a considerable reduction in the company's net debt. This is reflected in the updated debt profile by the end of September 2023, which is now concentrated in maturities between 2025 and 2029.

At September 2023, net debt was **US\$405 million**, a decrease of **US\$336 million** from March 2023 and **US\$75 million** from June 2023. Net debt increased from **US\$ 302 million** at year-end 2022, as a result of the higher cash requirements generated by the historic increase in the molybdenum price recorded in January and February of 2023. The reduction in net debt in the second and third quarters was due to the decrease and stabilization of the price of molybdenum, and the consequent cash generation, observed during that period. In the medium term, net debt is expected to continue to approach historical levels. The company is also continually optimizing its liquidity and asset management in general.



**89**  
Million pounds  
totaled the volume of  
molybdenum products  
sold by Molymet



As of September 30, 2023, the company's book cash level reached **US\$350 million**, an increase of **US\$151 million** from year-end 2022. This variation was mainly produced by the issuance of bonds in Mexico for **US\$309 million**, partially offset by the payment of the Molymet 13 bond. It is important to note that, thanks to the positive operating cash flow generated in the second and third quarters, all the PAE bank loans subscribed during 2023 have already been paid.

At the end of September 2023, Molymet maintains its Investment Grade rating in the international market, obtained in 2007. Thanks to the company's solid business model and financial position, Fitch Ratings ratified during 2023 the company's **BBB** rating on an international scale and **AA** on a national scale (Chile). S&P Global Ratings also maintained Molymet's investment grade rating of **BBB-** on the international scale.

Molymet has a solid financial structure with adequate liquidity levels, an appropriate debt maturity profile and ample access to financing markets. The current debt covenants are met as of the end of September 2023.

During 2020, Molymet defined its purpose, which is "to create value for the evolution of humanity, through products developed by people, who care about the well-being of the planet". This is the essence and the basis that defines our identity, mission, values, and is also the inspiration to think strategically and sustainably about the future.

Molymet is focused on the implementation of its new **Sustainability Strategy** that, in addition to permanently complying with legal regulations, will be a global benchmark in the industry, consolidating the link with the communities, the environment and stakeholders in general. Additionally, in April 2023 our fifth **Sustainability Report** was launched, corresponding to the period 2022, which is published on our website: [www.molymet.com](http://www.molymet.com).

In 2023, the company's Board of Directors presented Molymet's new Vision, to define and consolidate the company's direction in the coming years: "To be leaders in the Molybdenum, Rhenium and other strategic metals markets, through the permanent creation of sustainable value for all its stakeholders, driving a continuous process of innovation and advancing in a diversification in line with its business and purpose". This new Vision emerges from Molymet's purpose, thus maintaining coherence and consistency with the work done in recent years.

Year after year, Molymet actively participates in independent measurements to strengthen its strategy, responding to the highest global standards and indexes in the industry. In this context, the **Dow Jones Sustainability Index (DJSI)**, which evaluates the sustainability of thousands of companies listed on the main world stock exchanges, ratified Molymet as one of the most sustainable companies in the metals and mining industry at a global level, positioning itself as of 2022 within the **top 10% of the evaluated companies**, with a total score of 57 points.

This rating reflects the company's high level of commitment to environmental, social and corporate governance issues. Examples of this are the inauguration in 2023 of a wind turbine at Molymet Belgium, with which, from 2024, 80% of the subsidiary's electricity consumption will come from renewable sources, and the establishment of the first Environmental Conservation Right in the commune of San Bernardo, in order to conserve and protect the 123 hectares planted with organic walnut trees that Molymet owns. In 2022, Molymet disbursed **US\$68 million** in initiatives associated with environmental care, an amount that reaches **US\$42 million** by September 2023.



*OUR*  
COMPANY



02

CHAPTER



Molymet is the global leading processor of molybdenum and rhenium concentrates, with an approximate share of the world processing capacity of 35% and 70%, respectively.

Molymet currently has industrial subsidiaries in 4 countries: Chile, Mexico, Belgium and Germany, and sales offices in the United Kingdom, China, the United States, Brazil and Chile.

Molybdenum is mainly used in special steel alloys, where it significantly improves hardness, resistance to high temperatures and corrosion, increases durability and improves the efficiency of machinery. There are also uses of molybdenum in fertilizers, catalysts and lubricants, among others. The most relevant molybdenum products are: technical grade molybdenum oxide, ferromolybdenum, ammonium dimolybdate, pure grade molybdenum oxide and metallic molybdenum. Within its processes, Molymet recovers molybdenum by-products, the most important being rhenium.

Molymet's leadership in the international market is based on the permanent development of competitive advantages, through technological advances, efficiency and a coherent portfolio of high quality products and services, which satisfy the needs of its customers in the mining, industrial and technological areas, both with molybdenum and rhenium products. Likewise, its extensive international presence has allowed it to establish a close integration with the markets, its suppliers and its customers.

Since 2007, Molymet has held an Investment Grade rating.

As of the end of September 2023, Molymet's total processing capacity is 207 million pounds per year, which compares to an approximate worldwide consumption of 614 million pounds per year.

Molybdenum and rhenium are considered metals of high strategic value globally, due to their critical technological applications and the important role they play in the global development of mega-constructions, environmental care, urban development, and the production of more efficient, safer and more durable metal alloys.

Molymet maintains a base of long-term contracts that give commercial and operational stability to its business. In the tolling business unit, long-term contracts are maintained, which are periodically updated and renewed. Among these tolling clients is Codelco, a company to which Molymet has provided services for more than thirty years and whose contractual conditions have just been extended until 2024. Also noteworthy are the contracts with Sierra Gorda (for 10 years starting in 2014) and with Rio Tinto Commercial Americas, which is renewed annually.



# New Investment Projects

On May 29, 2019, the Board of Directors of Molymet approved the necessary investment for the modernization of certain facilities of the plant of the subsidiary MolymetNos, San Bernardo, which has been named "Modernization of Roasting Gas Cleaning Systems", in order to modernize the gas cleaning processes making them more efficient and robust.

This project contemplates an investment of **US\$51 million** over a period of **4 years**, which will be financed entirely with the company's own resources.

On June 23, 2020, Molymet's Board of Directors decided to make an additional economic effort to maximize the contribution to environmental care, and with this to the sustainability of the operations at Nos, increasing the planned investment level by **US\$ 8 million**, by deciding to install a new acid plant with greater capacity and maximum SO<sub>2</sub> conversion efficiency, resulting in an estimated total investment of **US\$ 59 million**. As of September 2023, this project is **78% complete** and has a budget execution of **US\$ 35 million**, which corresponds to **60%** of the total estimated investment.







Molymet has a unique geographic diversification in the industry. The strategic location of its processing plants and commercial offices has allowed it to achieve commercial and supply advantages through a more complete and efficient service to its customers.

In order to preserve the knowledge and expertise developed by the company, Molymet has reformulated its corporate Intellectual Property Policy, which incorporates the highest standards in terms of protection, management and enforcement of Intellectual Property rights, thus adopting the appropriate measures to prevent the loss of this knowledge.

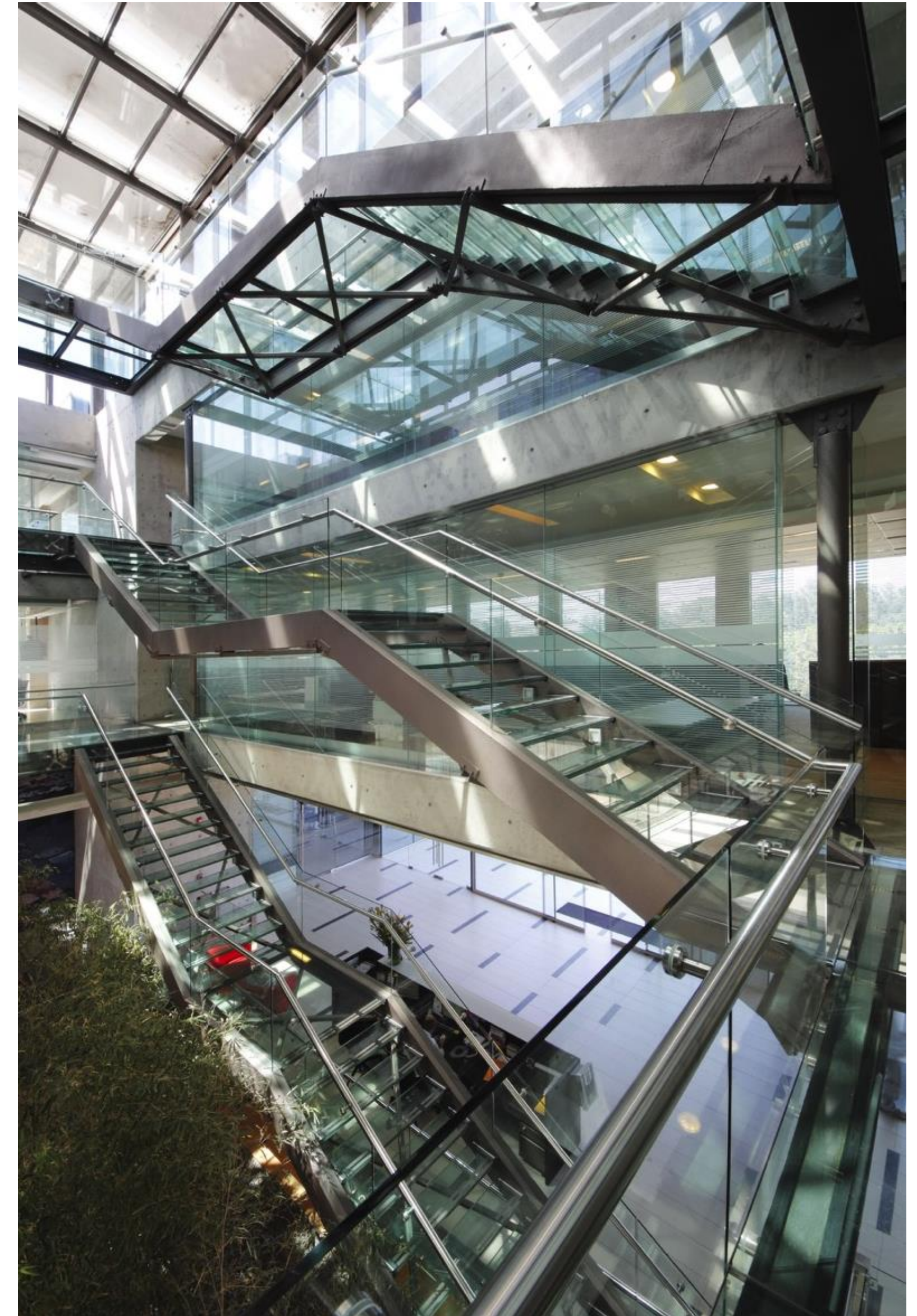
Molymet is a company whose development and growth is based on the use of innovation as a fundamental way to introduce processes and technologies that support its leadership role in the molybdenum and rhenium industries. This same capacity has led Molymet to innovate in other strategic metals industries, seeking business opportunities to increase its product portfolio.

In this way, the company managed to develop a process whose invention patent application was published on March 09, 2017 by the World Intellectual Property Organization, under the international publication number WO2017/035675 A1, for the process of removing arsenic from arsenic-containing materials. The patent has already been granted in Chile, USA, Mexico, Canada, China, Namibia and Australia. The application is progressing normally in other countries.

On October 30, 2018, patent application number 201803101 was filed in Chile. Said patent seeks to protect the process of selective removal of copper compounds and other impurities with respect to molybdenum and rhenium from molybdenite concentrates, which was granted in Chile and the U.S. Additionally, the patent application was filed in Canada, Australia and Peru.

The subsidiary Molymet Belgium filed PCT application WO2017/202909 A1 in 2016. This patent relates to modifications developed by Molymet on multideck roasting furnaces to improve efficiency in the roasting process. The application was granted in Belgium in August 2018, in the European Union, China and Spain in 2020, in the USA and Chile in 2021, and in Korea in 2022; it is in normal process in other countries. This subsidiary also filed PCT application WO2021122912 A1, which describes a method for reducing copper impurities in technical grade molybdenum oxide. The application is pending in the European Union, USA, Canada, China and Korea. Under Belgian law, the subsidiary Molymet Belgium obtains tax benefits when the patents are granted.

Molymet, through its subsidiary Inmobiliaria San Bernardo, has among its assets an area of 123 hectares planted with organic walnut trees, which surround Molymet's facilities and the MolymetNos plant. In order to maintain and preserve the green areas of this sector of Nos, Molymet established the first Environmental Conservation Right in the commune of San Bernardo, in the Metropolitan Region.



*SUMMARY*  
THIRD QUARTER 2023

03

CHAPTER

# Accumulated results

## Highlights

### SALES

**US\$1,964**

million

### EBITDA

**US\$103**

million

### NET DEBT

**US\$405**

million

The reduction and stabilization in the price of molybdenum observed from April generated a considerable reduction in the company's net debt.

At the end of September 2023, accumulated ordinary income was US\$1,964 million, an increase of 44% from the US\$1,366 million obtained at the end of September 2022.

As of September 30, 2023, EBITDA reached US\$103 million, a decrease of 3% compared to the same period in 2022, when EBITDA was US\$106 million. This is mainly due to the decrease, with respect to September 2022, in other income by function of US\$6 million (in 2022 an extraordinary income of US\$7 million was recorded in that account) and an increase in other operating costs and expenses of US\$5 million (mainly explained by a 20% increase in distribution costs), partly offset by an increase in gross profit of US\$8 million.

The profit attributable to Molymet's shareholders at September 30, 2023 was US\$34 million, a decrease compared to the results obtained at the end of September 2022 of US\$40 million. This difference is due to a lower financial result of US\$13 million and a lower EBITDA at the end of September 2023, compared to the same period of the previous year, of US\$3 million. This was partially offset by the positive tax effect of US\$ 12 million at the end of September 2023 compared to the same period of 2022.

At September 2023, net debt was US\$405 million, a decrease of US\$336 million from March 2023 and US\$75 million from June 2023. Net debt increased from US\$ 302 million at year-end 2022, as a result of higher cash requirements generated by the historic increase in the price of molybdenum recorded in January and February 2023. The reduction in net debt in the second and third quarters was due to the decrease and stabilization of the price of molybdenum, and the consequent cash generation, observed during that period. In the medium term, net debt is expected to continue to approach historical levels.





# Featured figures

## Accumulated results

Molybdenum increased its book cash from US\$199 million at December 2022 to US\$350 million at September 2023.

At the end of September 2023, US\$26 million were invested in projects, compared to US\$31 million for the same period in 2022.

As of the end of September 2023, Molybdenum's total processing capacity is 207 million pounds per year, which compares to an approximate worldwide consumption of 614 million pounds per year<sup>1</sup>.

<sup>1</sup> Correspond to pounds of molybdenum content

## Main accumulated figures

	Q3 2023	Q3 2022	Var. Q3 2023 / Q3 2022 US\$ Million   %	
Sales Revenue (MM USD)	1,964	1,366	598	44%
EBITDA (MM USD)	103	106	-3	-3%
EBITDA margin	5%	8%	-	-
Net Income (MM USD)	34	40	-6	-15%
CAPEX (USD million, excluding VAT)	26	31	-5	-16%
EBITDA/Financial Expenses**	3.7	7.5*	-	-
Net Debt (MM USD)	405	302*	103	34%
Average Mo Price (USD/Lb)	25.98	17.86	8.12	45%

\* Value as of December 2022.

\*\* Annualized, last twelve months.

# *ANALYSIS OF RESULTS*

04

*CHAPTER*



# Q3 2023 vs Q3 2022

The volume of molybdenum products sold by Molymet in all its forms as of September 2023 totaled **89 million pounds**, compared to **90 million pounds** as of September 2022, representing a decrease of **1%**.

At the end of September 2023, accumulated ordinary income was **US\$1,964 million**, an increase of **44%** compared to the **US\$1,366 million** obtained at the end of September 2022.

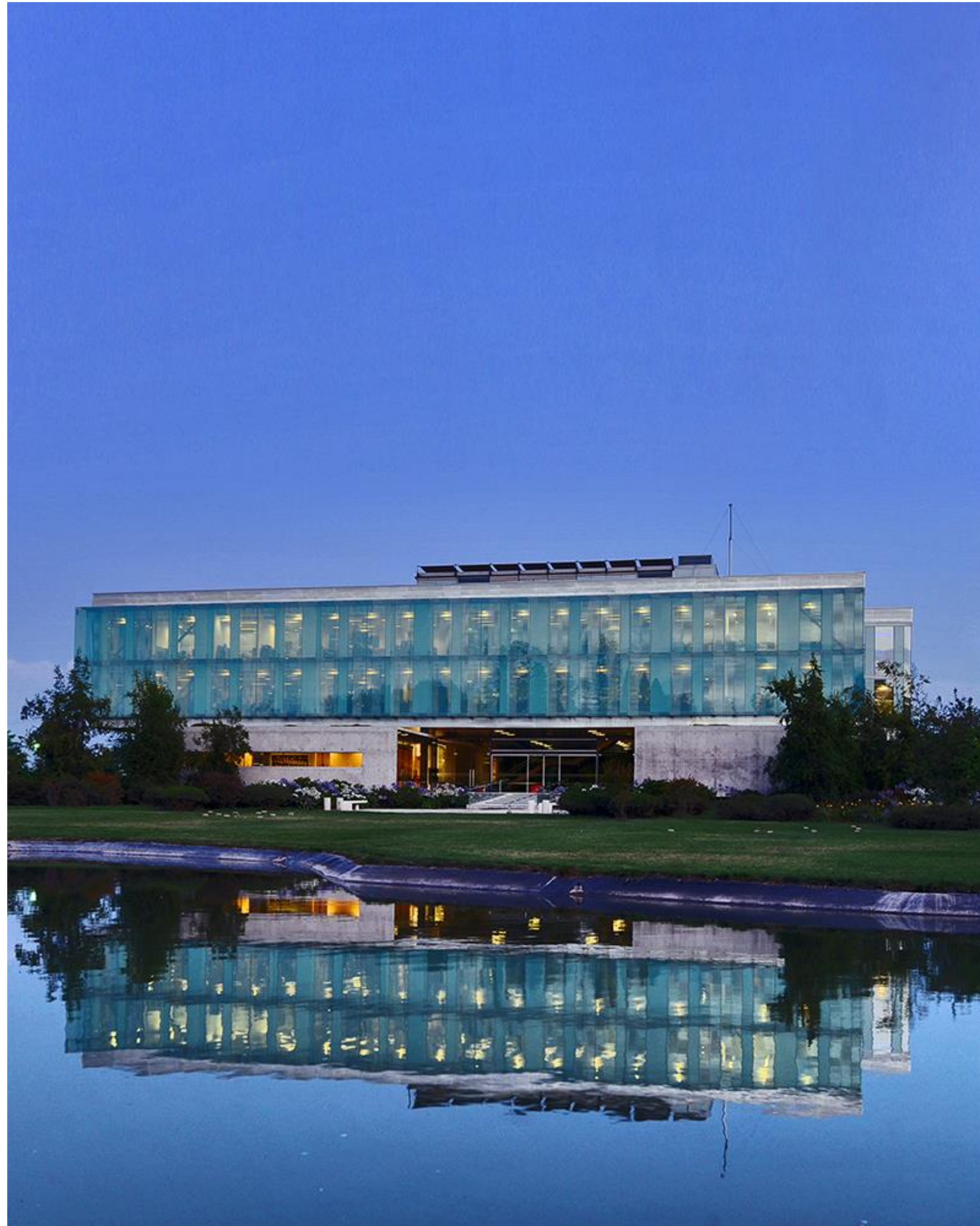
In terms of production mix, own sales represent **81%** of the total molybdenum products sales volume at the end of September 2023.

Variations in Molymet's business lines were as follows:

## Summary of volumes and revenues

	Volumes			Total revenue (US\$ Million)		
	Q3 2023	Q3 2022	Var.	Q3 2023	Q3 2022	Var.
<b>Own Sales* (MM Lb.)</b>	72	67	7%	1,882	1,286	46%
<b>Maquila (MM Lb.)</b>	17	23	-27%	24	35	-31%
<b>Rhenium (Lb.)</b>	87,680	46,941	87%	47	31	52%
<b>Metallic Mo (MM Lb.)</b>	1.41	1.45	-2%	46	35	33%
<b>By-products** (Tons)</b>	59,162	59,578	-1%	11	14	-26%
<b>Efficiencies (Lb.)</b>	401,458	206,002	95%	9	3	↑

\*Own sales include metallic Mo and efficiencies.  
 \*\*By-products include copper, sulfuric acid and others.  
 (↑) Indicates a variation greater than 100%.



# Q3 2023 vs Q3 2022

Own sales volumes totaled 72 million pounds at the end of September 2023, increasing by 7% with respect to the end of September 2022. Revenues of this line of business increased by 46% compared to the same period of 2022. The variations in revenues are mainly explained by the increase in revenues from sales of technical oxide powder by 85%, ferromolybdenum by 33% and pure molybdenum oxide in Sandy grade by 62%.

Tolling volumes sold reached 17 million pounds at the end of September 2023, a decrease of 27% from the end of September 2022. Revenues of this line of business decreased by 31% compared to the same period of 2022. This is due to the decrease in revenues in tolling of technical oxide powder by 31% and ferromolybdenum by 51%.

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**85%**

Higher sales revenues  
technical oxide powder

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**33%**

Higher sales revenues  
ferromolybdenum



# Q3 2023 vs Q3 2022

The volume of rhenium sales reached **87,680 pounds** at the end of September 2023, increasing by **87%** with respect to the same period of 2022. Revenues recorded for this product were increased by **52%** in relation to Q3 2022.

Metallic molybdenum sales volume totaled **1.41 million pounds** at the end of September 2023, decreasing by **2%** compared to the end of September 2022. Regarding the revenues recorded for this product, they increased by **33%** compared to the same period of 2022.

The sales volume of other by-products reached **59,162 tons** at the end of September 2023, decreasing by **1%** compared to the same period of 2022.

Revenues from this line of business decreased by **26%** compared to the end of September 2022.

The sales volume of the efficiencies achieved by the company reached **401,458 pounds** at the end of September 2023, **95%** higher than the amount recorded in the same period of 2022.

Revenues generated by efficiencies at September 2023 increased by **206%** compared to September 2022. This is due to the higher volume of efficiencies produced and the higher average price of molybdenum oxide between January and September 2023 compared to the same period of 2022.



**+52%** In rhenium sales revenue





# Q3 2023 vs Q3 2022

The international price of molybdenum oxide - as an average for the first nine months of each year - varied from US\$17.86 per pound in September 2022 to US\$25.98 per pound in September 2023, an increase of 45%. During the first half of 2023 there were significant variations in the price of molybdenum; after closing 2022 at US\$26.13 per pound, the price peaked at US\$36.93 per pound in February 2023, and then fell to US\$20.18 per pound in April. Between May and September, the price remained close to those levels, closing the third quarter at US\$23.77 per pound.

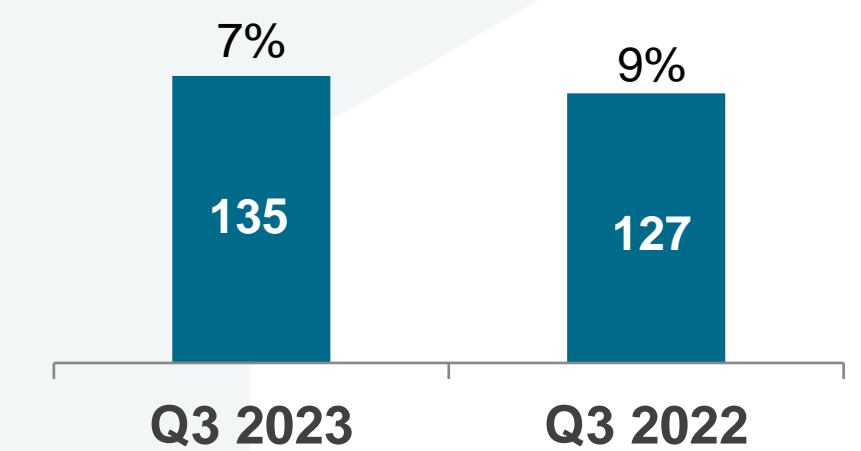
Consolidated cost of sales, as of September 30, 2023, amounted to US\$1,829 million, representing a 48% increase from the US\$1,240 million recorded at the end of September 2022. Similar to revenues, cost of sales is highly dependent on molybdenum prices and molybdenite supply volumes.

At September 30, 2023, gross profit reached US\$135 million, an increase of 6% from the US\$127 million recorded at the end of September 2022. This increase was mainly due to higher commercialization margins, which were partially offset by slightly lower sales volumes. It is important to note that Molymet maintains a stable medium and long-term customer base for its tolling, own sales and rhenium sales business lines.

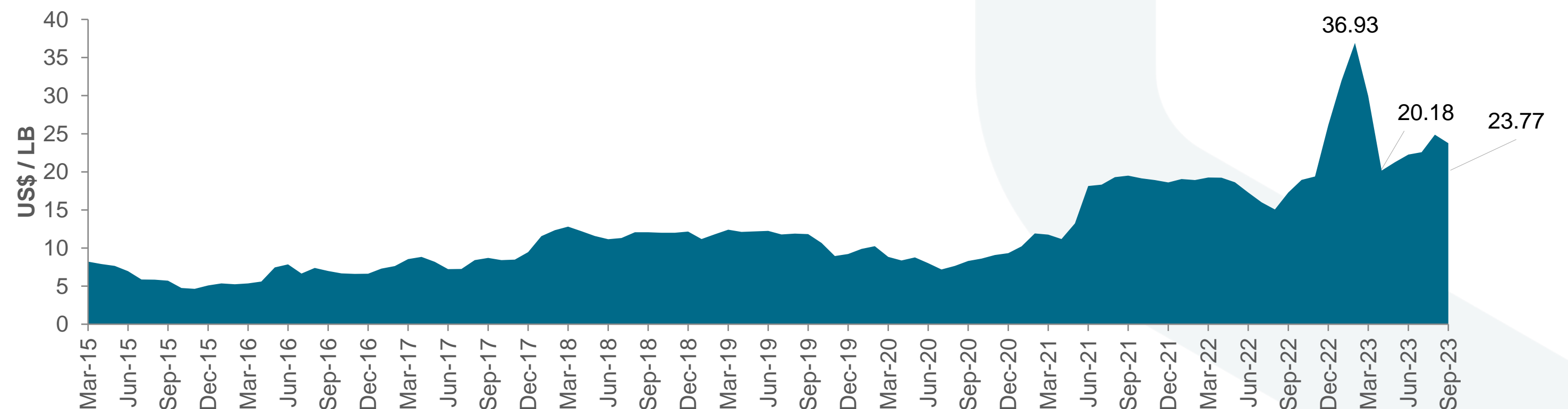
Selling and administrative expenses amounted to US\$39 million at the end of September 2023, an increase of 7% compared to the same period of 2022. Measured as a percentage of sales revenues, these amounted to 2% at the end of September 2023.

Due to appropriate commercial management, Molymet operates under contractual conditions that minimize the impact of molybdenum price volatility on operating results.

EVOLUTION OF GROSS MARGIN (%) AND GROSS PROFIT (MM US\$)



AVERAGE MONTHLY PRICE Mo Metals week D.O. USA



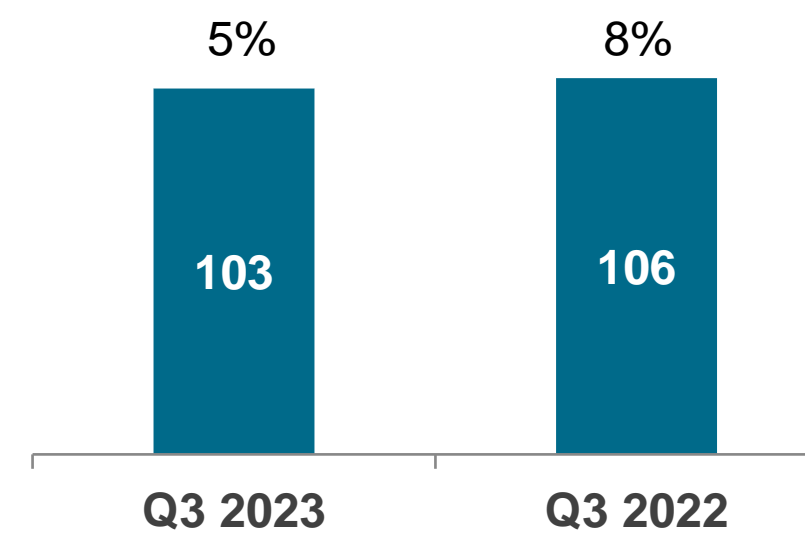


# Q3 2023 vs Q3 2022

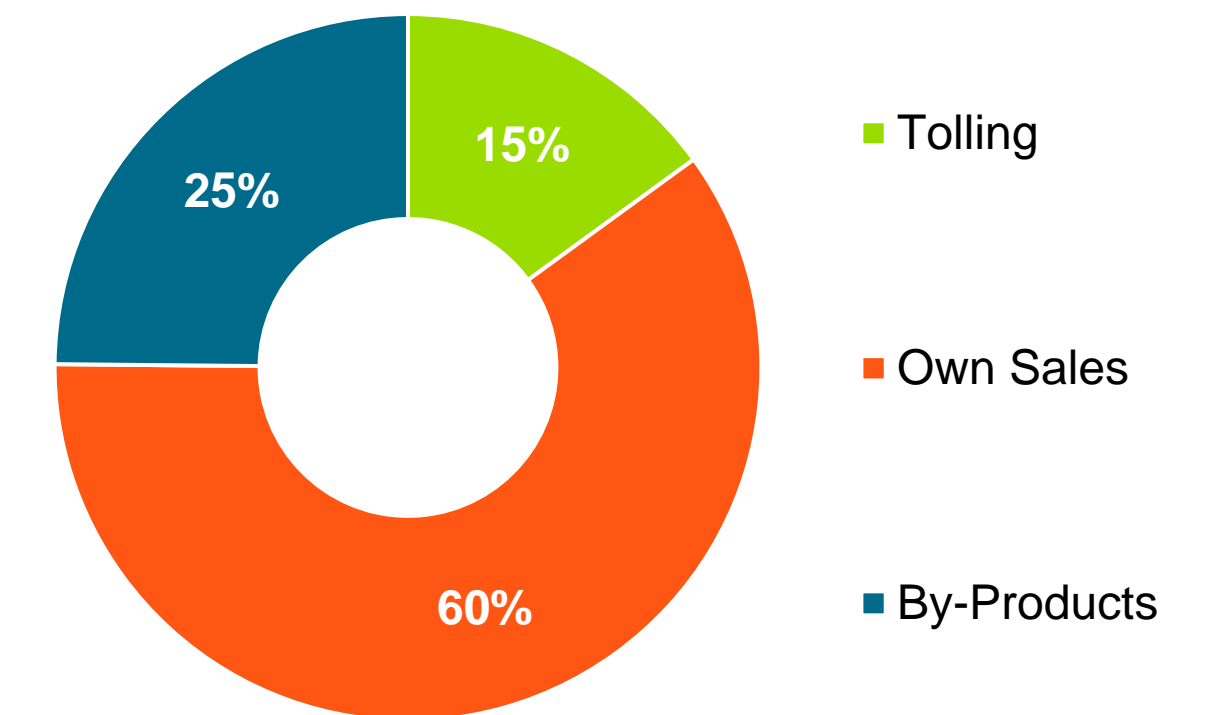
As of September 30, 2023, EBITDA was US\$103 million, a decrease of 3% in relation to the same period in 2022, when EBITDA was US\$106 million. This is mainly due to a decrease, compared to September 2022, in other incomes by function of US\$6 million and an increase in other operating costs and expenses of US\$5 million, partially offset by an increase in gross profit of US\$8 million.

The profit attributable to Molymet's shareholders at September 30, 2023 was US\$34 million, a decrease compared to the results obtained at the end of September 2022 of US\$40 million. This difference is due to the lower financial result of US\$13 million and the lower EBITDA of US\$3 million at the end of September 2023 compared to the same period of the previous year. This was partially offset by the positive tax effect of US\$12 million in the third quarter of 2023 compared to the same period of 2022 (mainly explained by a lower result before taxes).

EVOLUTION OF EBITDA MARGIN (%) AND EBITDA (MM US\$)



EBITDA COMPOSITION Q3 2023



CHANGE IN EBITDA COMPOSITION (MM US\$)



# CONSOLIDATED BALANCE SHEET *ANALYSIS*

05

*CHAPTER*

The cash generated between April and September of 2023 allowed for the payment of all short-term debt, which improved Molymet's debt maturity profile at the end of September 2023.

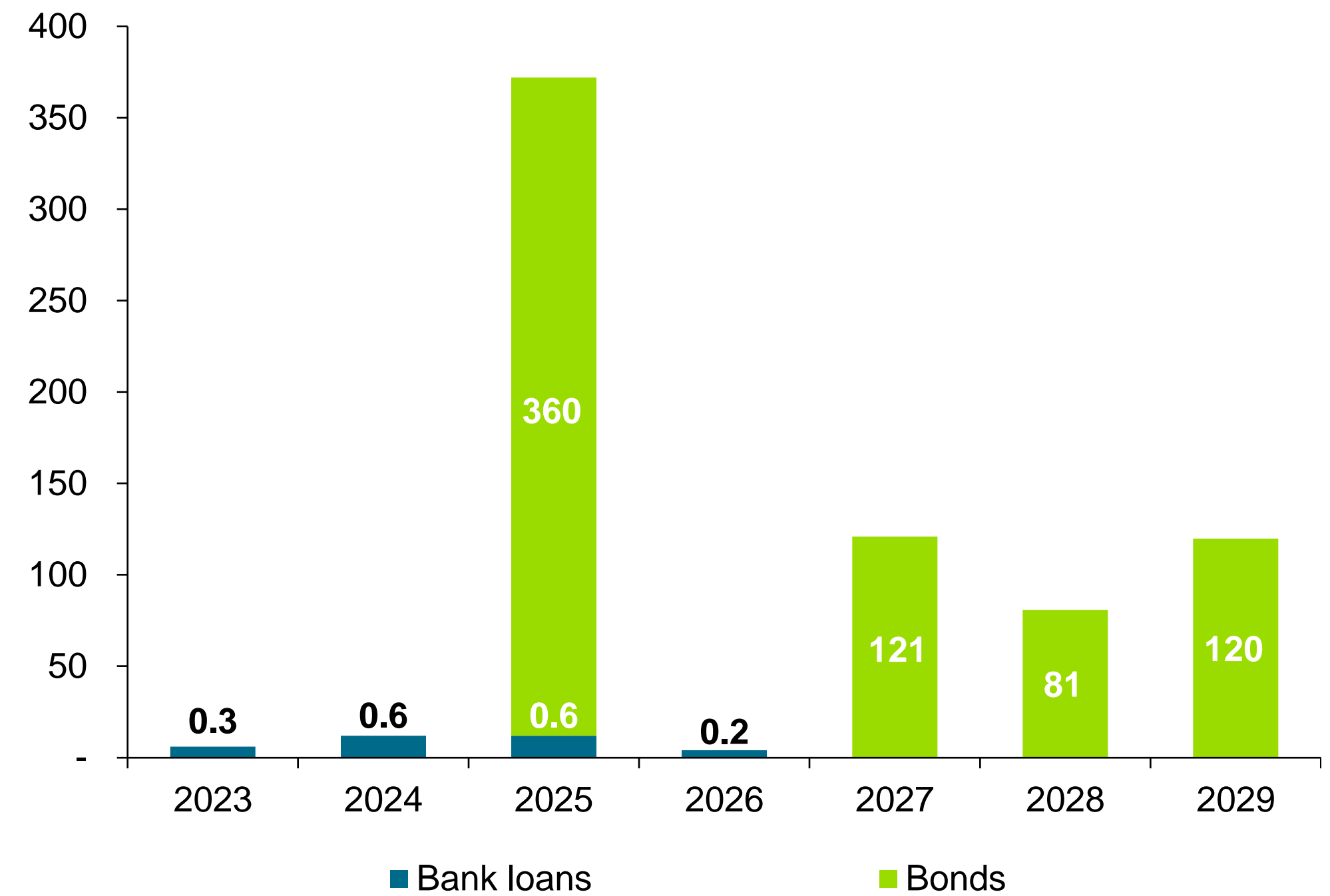
**Assets:**

By September 30, 2023, the company's total assets increased by US\$83 million compared to the end of December 2022. This is mainly due to:

Current assets increased by US\$62 million at September 30, 2023 compared to the end of December 2022. This was mainly due to an increase in cash and cash equivalents of US\$102 million, in trade and other current accounts receivable of US\$38 million, in current tax assets of US\$12 million, and in other current non-financial assets of US\$5 million, partially offset by a decrease in current inventories of US\$95 million.

Non-current assets increased by US\$21 million as of September 2023 compared to December 2022, largely explained by the increase in other non-current financial assets of US\$50 million (mainly due to the increase in the valuation of hedging derivatives), which was offset by the decrease in non-current inventories of US\$23 million, in right-of-use assets of US\$2 million and in property, plant and equipment of US\$ 1 million.

FINANCIAL DEBT MATURITY PROFILE  
As of September 2023 (US\$ million)



\* Amounts in USD consider debt hedging derivatives.



**Liabilities and Equity:**

At the end of September 2023, the company's total current and non-current liabilities increased by US\$70 million compared to December 2022. This is mainly due to the following.

Current liabilities decreased, as of September 2023 by US\$ 268 million with respect to the end of 2022, mainly due to a decrease in trade and other accounts payable of US\$153 million, in other current financial liabilities of US\$103 million and in other current non-financial liabilities of US\$9 million.

Non-current liabilities increased by US\$339 million as of September 2023, compared to the end of 2022, mainly due to the increase in other non-current financial liabilities of US\$357 million, resulting from the issuance of US\$309 million of bonds in April 2023. This was partially offset by the decrease in deferred tax liabilities of US\$16 million.

At the end of September 2023, equity increased by US\$13 million compared to the end of December 2022, mainly due to an increase in retained earnings of US\$17 million, offset by a decrease in other reserves of US\$3 million.





# Financial Ratios

**Net Debt / Annualized EBITDA:** increased between December 2022 and September 2023, reaching a value of 2.22x. This is mainly due to the fact that net debt increased by 34% compared to the end of 2022, as a one-off effect of the increase in the price of molybdenum that occurred during the first quarter of 2023. Between March and September of this year, the Net Debt / EBITDA ratio decreased by 41%, as an effect of the cash generation that occurred in that period, which is largely explained by the reduction and stabilization observed in the price of molybdenum. Therefore, and as seen in recent months, it is expected that this indicator will continue to converge to values close to historical levels.

**Debt Ratio:** reached a value of 1.39x as of September 2023, which represents an increase of 5% with respect to December 2022, but a considerable decrease with respect to the values obtained as of March 2023 (1.73x) and June 2023 (1.60x). This is largely explained by the decrease in debt levels as of the third quarter, as a result of the fall in the price of molybdenum, after the increase in debt and molybdenum prices in the first months of the year.

**EBITDA / Financial Expenses:** decreased by 50%, from 7.50x at the end of December 2022 to 3.73x at September 2023, as a one-off effect of the increase in financial expenses, as a result of higher indebtedness and higher interest rates, with respect to 2022.

**Short and Long-Term Liabilities:** Reflecting the change in the debt structure that occurred during the quarter, towards a maturity profile more concentrated in the long term, the proportion of short-term liabilities decreased from 55% as of December 2022 to 29% as of September 2023. This is partly due to the reduction in short-term debt (due to the payment of the Molymet 13 bond and PAE bank loans) and trade accounts payable (a change associated with a lower molybdenum price). To this is added the increase in long-term debt, following the issuance of bonds in April 2023.

**Current Liquidity:** at the end of September 2023 it reached a value of 4.14x, 86% higher than the 2.23x at the end of 2022. This is explained by an increase in current assets (mainly cash and accounts receivable), together with a decrease in current liabilities (mainly accounts payable and short-term debt).

**Acid Ratio:** increased from 0.68 times at the end of December 2022 to 1.65 times at September 2023, mainly due to a proportional increase in current assets (mainly cash and accounts receivable increased) with respect to current liabilities (mainly accounts payable and short-term debt decreased), together with a decrease in current inventories of US\$95 million.

Risk rating	S&P	Fitch	HR Ratings	Feller-Rate
International	BBB-	BBB	-	-
Mexico	-	AAA	AAA	-
Chile	-	AA	-	AA

Index	As of Q4 2022	As of Q3 2023	Var.
Net Debt / Annualized EBITDA	1.63	2.22	36%
Debt ratio <sup>1</sup>	1.33	1.39	5%
Short-Term Liabilities	55%	29%	-47%
Long-Term Liabilities	45%	71%	57%
EBITDA / Financial Expenses <sup>2</sup>	7.50	3.73	-50%
Current Liquidity <sup>3</sup>	2.23	4.14	86%
Acid ratio <sup>4</sup>	0.68	1.65	↑

<sup>1</sup> Corresponds to total liabilities divided by total equity.

<sup>2</sup> Corresponds to annualized EBITDA divided by annualized financial expenses.

<sup>3</sup> Corresponds to total current assets divided by total current liabilities.

<sup>4</sup> Corresponds to total current assets, less current inventories, divided by total current liabilities.

(↑) Indicates a variation greater than 100%.

*ABOUT*  
**MOLYMET**





# Our Purpose

At Molymet, our purpose is the essence and the basis that defines our identity, mission, vision, values, and is also the inspiration to think strategically and sustainably about the future.

In this way, we have worked on a strategic agenda focused on a series of challenges that guide our daily work, with their respective guidelines and work focuses, always with the conviction of putting people at the center. Likewise, their execution is materialized from short and medium-term initiatives connected to our purpose through daily experience, inspiring our employees to make it part of their work and thus working with teams aligned around it.

This roadmap reminds us why we do what we do, along with our values and principles that drive our actions: sustainability, innovation, integrity, transcendence, confidentiality and excellence.

Along with the definition of our purpose, we opened the way to the renewal of the brand, from which it is possible to communicate and realize our purpose through actions and initiatives that advance towards continuous excellence in all our processes.

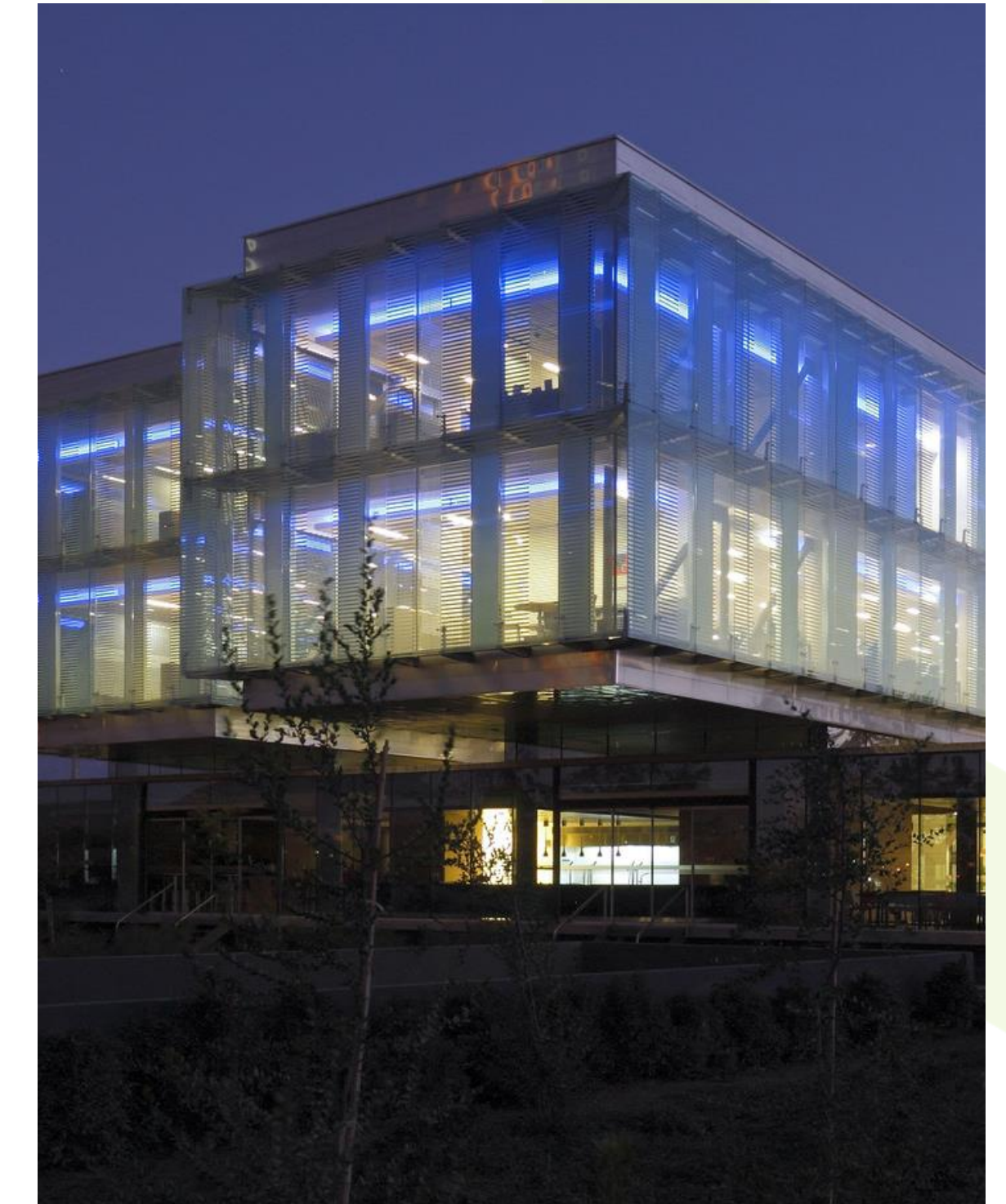
All of the above with a permanent innovative and flexible vision that allows us to understand the new contexts and positively impact our environment, consolidating us as transforming agents for the well-being of people.

**"To create value for the evolution of humanity, through products developed by people, who care about the well-being of the planet."**

The rebranding meant a renewal and consolidation of operations worldwide, a process in which the Belgian and German subsidiaries changed their names to Molymet Belgium and Molymet Germany, thus unifying Molymet's presence in all the markets in which it participates in a powerful brand.

The path we have decided to build will allow us to continue contributing with talented, committed and proud to work in Molymet teams that, together with all our subsidiaries, will continue to meet our stakeholders, further enhancing our brand globally and reflecting in our daily work the contribution to society always in order to contribute to a better future.

In 2023, the company's Board of Directors presented Molymet's new Vision to define and consolidate the company's direction for the coming years: **"To be leaders in the molybdenum, rhenium and other strategic metals markets, through the permanent creation of sustainable value for all its stakeholders, driving a continuous process of innovation and advancing in a diversification in line with its business and purpose"**. This new Vision emerges from Molymet's purpose, thus maintaining coherence and consistency with the work done in recent years.







# Our Purpose



2018

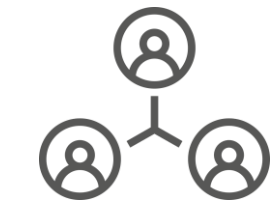


## Phase 01 | *Discovery*

- Information gathering - surveys and interviews with all stakeholders.
- Analysis and findings.



2019



## Phase 02 | *Articulation*

- Formation of the Purpose Committee.
- Workshops with more than 300 employees from our subsidiaries.
- Definition of Molymet's Purpose.
- Launch of the Brand Purpose and Evolution Campaign.

2020/21



## Phase 03 | *Activation*

- Selection and training of influencers.
- Training of Leaders of Purpose.
- Social Networks - Spokespersons.
- Bringing our Purpose to Communities.



2021/23



## Phase 04 | *Internalization*

- Purpose Strength Model® evaluation together with the University of Navarra.
- Action Plans to increase sense of purpose.
- Continued training for leaders and collaborators.
- Indicators aligned with our purpose.



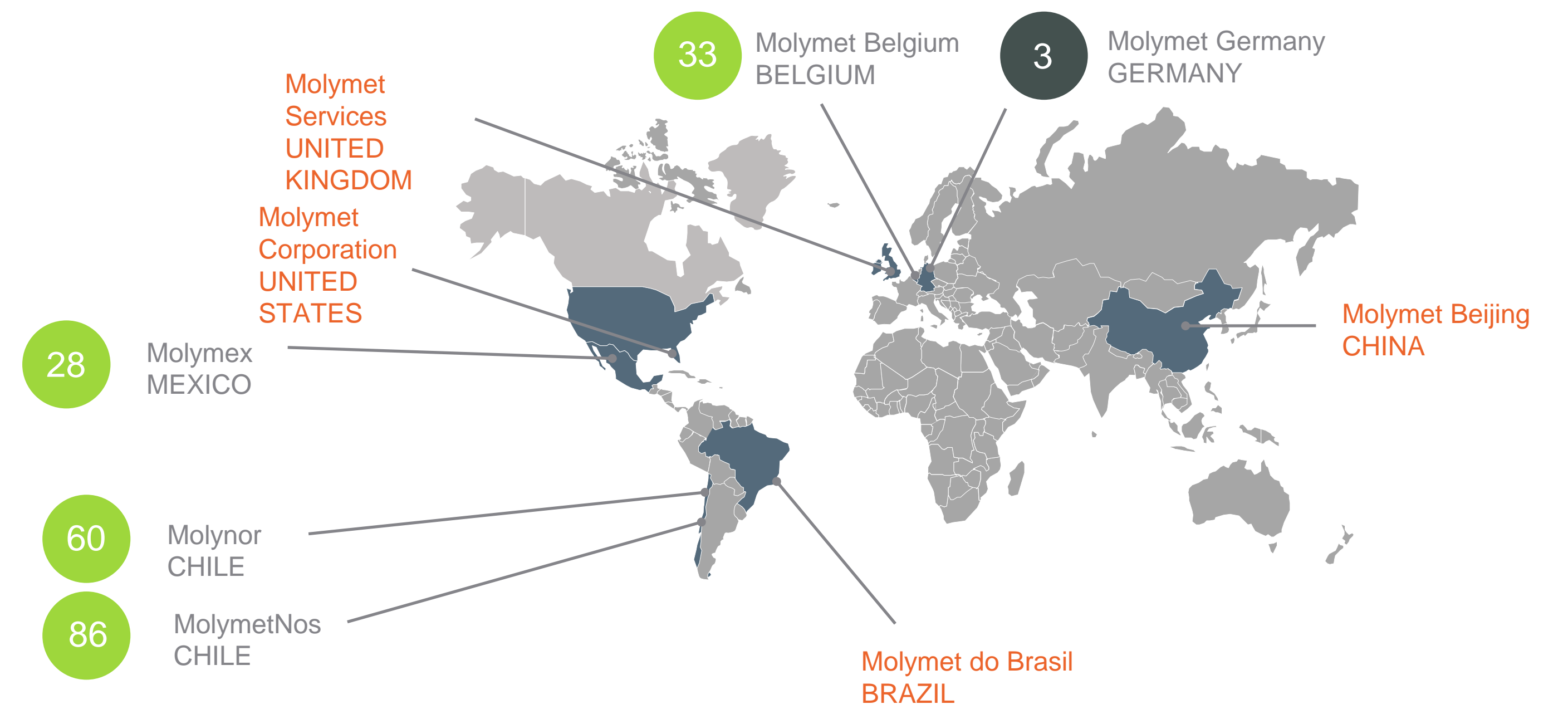
Largest molybdenum processor in the world (35% of world processing capacity).

World molybdenum demand is projected to increase steadily by an average of 2.8%\* over the next few years.

\* Source: IMO A

# Leadership position and global integration

PRODUCTION PLANTS AND COMMERCIAL OFFICES  
As of September 30, 2023



- Annual metallic molybdenum processing capacity in millions of pounds.
- Annual molybdenum processing capacity in millions of pounds. Total capacity: 207 million pounds per year.
- Production plants
- Commercial offices



# Strategic Pillars

## Sustainability

As part of the company's strategic pillars, Molymet continues to progress with the implementation of the Corporate Sustainability Strategy. We have advanced with the development of a Corporate Climate Change Policy and with the measurement of the carbon footprint with scope 3 in the company's subsidiaries.

With respect to our decision to contribute to the UN Sustainable Development Goals (SDGs), we have made progress on the 12 commitments of the Molymet 2030 Sustainability Agenda, through the development and implementation of action plans in each of our subsidiaries.

In relation to our participation in international sustainability indexes, we are currently participating in the S&P-Dow Jones Sustainability Index (DJSI) questionnaire in order to measure our progress and identify areas of opportunity to improve our performance in the social, environmental and governance dimensions. In 2022, Molymet was positioned within the top 10% of the evaluated companies in the mining and metals industry.

Regarding the Stakeholders Sustainability Index (SSIndex), we have made progress in incorporating the results into our action plans in line with our Corporate Sustainability Strategy.

In April 2023, we launched our fifth Sustainability Report, corresponding to the 2022 period, which is published on our website: [www.molymet.com](http://www.molymet.com).

## Digital Transformation

Considered as one of the main pillars of Molymet's modernization scheme, the Digital Transformation Strategy seeks to add value from the use and exploitation of digital technologies at the service of Molymet's employees.

Included in the Digital Transformation roadmap are various projects that seek to integrate the different systems to achieve an efficient and effective flow of information between platforms.

In addition, it is important to highlight that the use and incorporation of new technologies must be associated with cybersecurity, contributing to the company's sustainability.

## Operational Excellence and LEAN Transformation

Molymet continues to advance on its path to excellence through Lean philosophy and innovation.

The subsidiaries continue to train people and leaders to consolidate the management model based on Lean practices and a culture that favors innovation.

Tools such as TPM (Total Productive Maintenance), VCM (Value Chain Mapping) A3 (problem solving) and 5S's (visual work area management) have been pillars to contribute to operational continuity, improve productivity and optimize costs.

The maturity of the subsidiaries was reflected in two major achievements in 2022: Molymex was recognized and certified by Great Culture to Innovate® and, in Chile, MolymetNos obtained from the Kaizen Institute™, through Kaizen™ Awards Chile, the first place in Operational Excellence in the Metals category.





# 2030 Sustainability Agenda

Sustainability has been part of our company and is one of the pillars of Molymet's strategy. As part of this strategy, we have a Corporate Sustainability Strategy focused on generating value for our different stakeholders.

The 2030 Agenda was built on the basis of the Corporate Sustainability Strategy in order to have a roadmap that allows us to focus our efforts in terms of sustainability.

This agenda is composed of 12 commitments with specific goals that seek to generate long-term value for our different stakeholders and contribute to 9 Sustainable Development Goals (SDGs) established by the UN.

Currently, each of the group's subsidiaries has its own 2030 Sustainability Agenda adapted to the local reality and context, and their own initiatives and action plans which in turn contribute to the Corporate 2030 Agenda.

## Our 2030 Commitments

<b>8</b> DECENT WORK AND ECONOMIC GROWTH	Increase the Labor Relations Index by a total of 10 points	<b>6</b> CLEAN WATER AND SANITATION	Recycle 64% of our water
<b>4</b> QUALITY EDUCATION	Increase training hours per employee by 15%	<b>6</b> CLEAN WATER AND SANITATION	Reduce water intensity by 10%
<b>5</b> GENDER EQUALITY	Improve by 10% the indicators of positive perception of Diversity, Equity and Inclusion	<b>7</b> AFFORDABLE AND CLEAN ENERGY	Convert 60% of our energy consumption to renewable electric energy
<b>5</b> GENDER EQUALITY	Ensure 30% of leadership positions are held by women	<b>12</b> RESPONSIBLE CONSUMPTION AND PRODUCTION	Recover and valorize 40% of our waste
<b>11</b> SUSTAINABLE CITIES AND COMMUNITIES	Invest at least 1% of net income in community development	<b>9</b> INDUSTRY, AND INNOVATION INFRASTRUCTURE	Increase the EBITDA contribution from Diversification to 5%
<b>13</b> CLIMATE ACTION	Reduce 20% of greenhouse gas emissions	<b>9</b> INDUSTRY, AND INNOVATION INFRASTRUCTURE	Increase innovation investment to at least 1% of total revenue



## Molymet is constantly focused on increasing its efficiency through new technologies, offering tailor-made products and developing long-term relationships with its suppliers and customers.

### Long-term relationships with customers and suppliers

- Production is under medium and long-term contracts.
- Long-term relationships with more than 100 customers worldwide.

### Efficiency and appropriate control in cost management

### Healthy debt levels

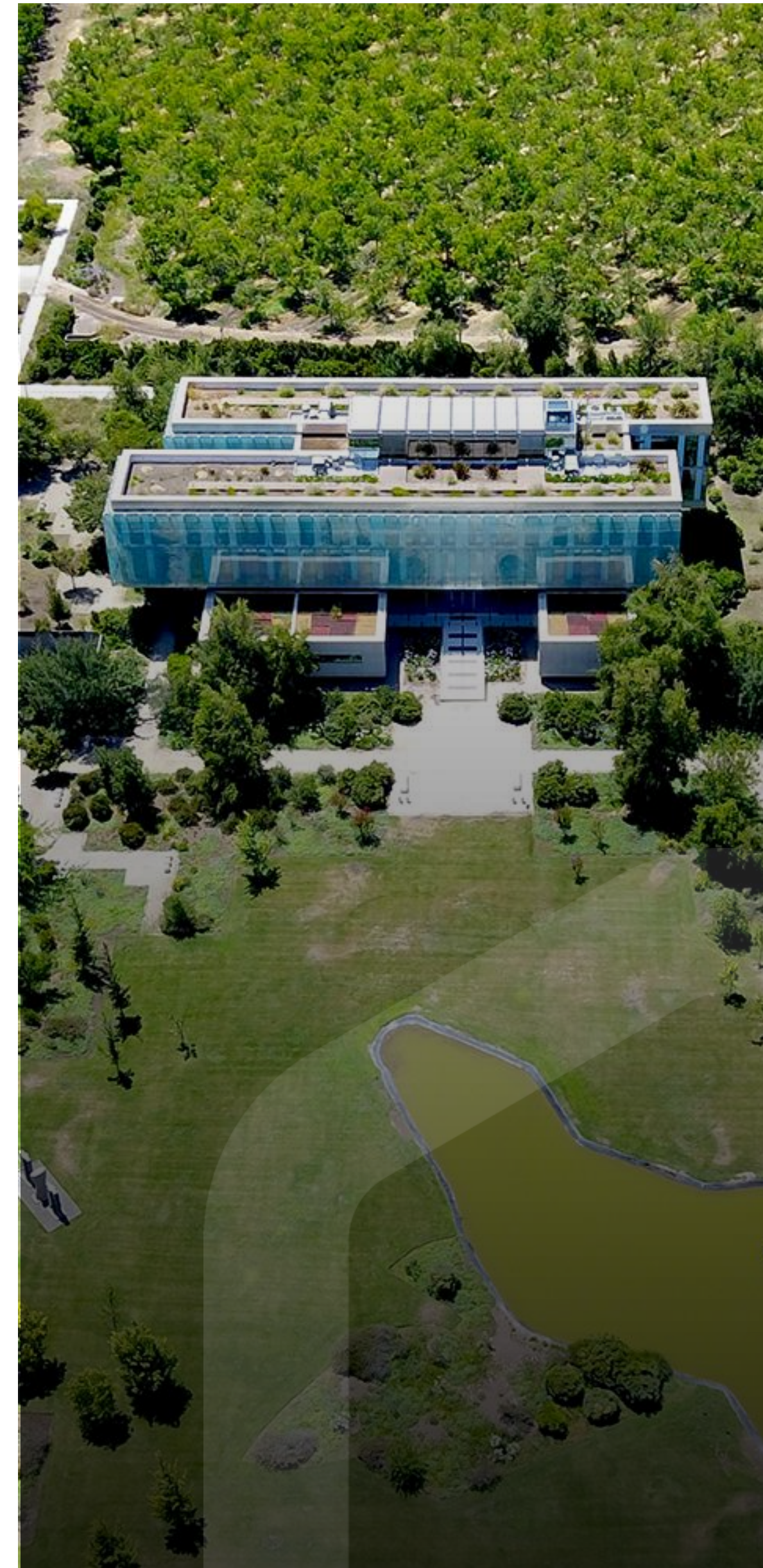
### Proprietary technology that allows us to achieve:

- Increased profitability and efficiency.
- Ability to process low-grade molybdenite (unique in the industry).
- Ability to extract by-products: rhenium, copper, sulfuric acid.

The company's geographic diversification is unique in the industry. The strategic location of its processing plants and commercial offices has allowed the company to achieve advantages in terms of supply and commercial advantages through a more complete and efficient service for its customers.

Of the by-products that the company is able to recover, the most important for Molymet is rhenium. Rhenium is a transition metal that is rarely found in nature. Its main uses are as a catalyst and in super alloys for components that are resistant to high temperatures, in turbines and engines in the aeronautical industry, among others.

Molymet is permanently focused on expanding its processing capacity, increasing its efficiency through new technologies, offering customized products and developing long-term relationships with its suppliers and customers, thus strengthening and consolidating the situation of the company, its investors, its customers and its suppliers.



During 2011, the company moved its corporate offices to a new building constructed at Molymet's main plant: the Nos plant in Chile. This new building was the first in South America to achieve **LEED Platinum certification** and is located in Parque Las Lilas, a park that is more than 120 years old and is surrounded by 123 hectares of organic walnut trees, which is a very attractive economic land with an important potential for the future. In order to conserve and protect this area, Molymet established in 2022 an **Environmental Conservation Right**, taking a new step in the protection of the environment.

The houses and landscaping of Las Lilas Park were rescued and remodeled, and are now part of the company's culture and a source of pride for the city.

In 2023, a new **solar panel plant began operating** on Molymet's land in Nos, whose generation contributes to sustaining the corporate building. In addition, a **wind turbine** was inaugurated at **Molymet Belgium**, which contributes to **72%** of the energy consumed at a consolidated level coming from **renewable sources**.



### **Own sales**

Molymet purchases molybdenum concentrates (molybdenite) and uses its own technology for the treatment and processing of the concentrate to produce a wide range of molybdenum products (from molybdenum oxide to pure products) and then sell them to different customers in the global market.

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### **By-products**

As a result of the roasting and oxidation process to which molybdenum must be subjected for processing, Molymet recovers by-products that are then sold in the market. These by-products are rhenium, copper cements and sulfuric acid.

### **Tolling**

Companies in the mining industry deliver molybdenite to Molymet to be processed and then returned to the companies as a marketable product. This service involves processing fees in favor of Molymet.

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### **Efficiencies**

Molymet has developed proprietary technology that allows it to perfect its oxidation and roasting processes, so that today it is able to reduce its metallurgical losses and achieve metallurgical gains in its processes.





# Uses of Molybdenum

MAIN BENEFITS OF USING MOLYBDENUM IN THE DEVELOPMENT OF STEELS:

- Significantly improves hardness.
- Improves resistance to high temperatures.
- Improves corrosion resistance.
- Increases durability.
- Improves machinery efficiency.



MAIN USES FOR OUR PRODUCTS

Main Uses	Technical Oxide	FeMo	Pure Mo	Metallic Mo	Rhenium
Stainless Steel	✓	✓			
Fertilizers	✓				
Catalysts			✓		✓
Cast Iron	✓				
High Speed Steels	✓	✓		✓	
Super Alloys			✓	✓	✓
Construction steels	✓	✓			
Lubricants			✓		

# CONSOLIDATED FINANCIAL *STATEMENTS*

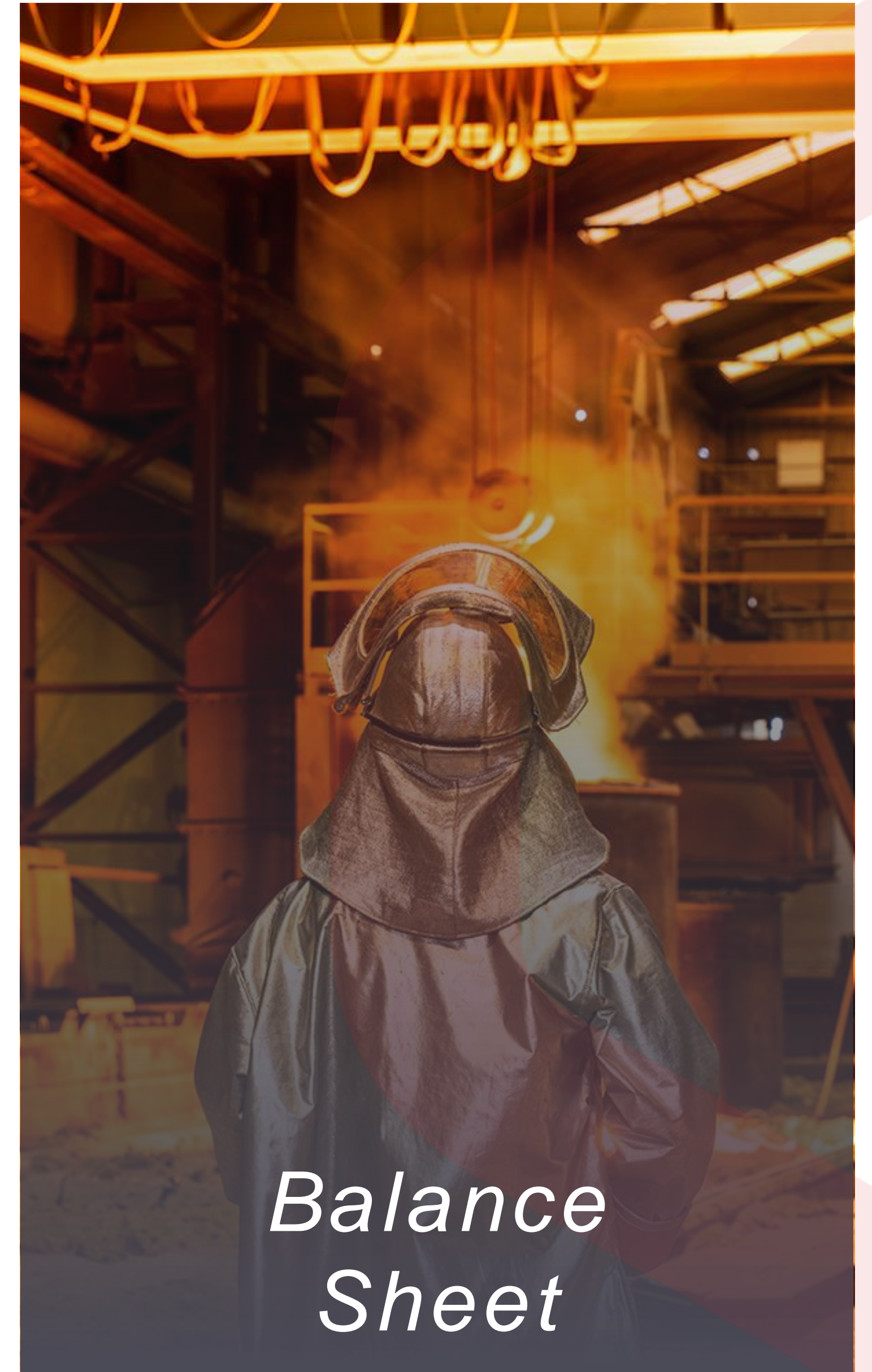






Assets	30-09-2023 THUS\$	31-12-2022 THUS\$	Var. Q3 2023 / 2022
<b>Current assets</b>			
Cash and cash equivalents	272,715	170,235	60%
Other financing assets, current	2,919	3,901	-25%
Other non-financing assets, current	12,953	7,516	72%
Trade and other receivables, current	244,293	207,571	18%
Accounts receivable from related entities, current	9,716	8,192	19%
Inventories, current	865,945	961,044	-10%
Biological assets, current	333	590	-44%
Tax assets, current	31,216	18,745	67%
<b>Total current assets</b>	<b>1,440,090</b>	<b>1,377,794</b>	<b>5%</b>
<b>Non-current assets</b>			
Other financing assets, non-current	74,461	24,951	↑
Other non-financing assets, non-current	971	1,372	-29%
Trade and other receivables, non-current	129	140	-8%
Inventories, non-current	55,288	78,529	-30%
Intangible assets other than goodwill	3,681	4,962	-26%
Properties, plant and equipment	465,495	466,744	-0%
Right-of-use assets	9,885	11,468	-14%
Deferred tax assets	8,242	8,933	-8%
<b>Total non-current assets</b>	<b>618,152</b>	<b>597,099</b>	<b>4%</b>
<b>Total assets</b>	<b>2,058,242</b>	<b>1,974,893</b>	<b>4%</b>

(↑) Indicates a variation greater than 100%.



*Balance  
Sheet*



# Balance Sheet

(↑) Indicates a variation greater than 100%.

Equity and liabilities	30-09-2023 THUS\$	31-12-2022 THUS\$	Var. Q3 2023 / 2022
<b>Current liabilities</b>			
Other financing liabilities, current	15,179	117,677	-87%
Current lease liabilities	1,930	2,491	-23%
Accounts and other payables, current	294,384	447,385	-34%
Tax liabilities, current	4,009	1,512	↑
Employee benefits provisions, current	16,904	22,945	-26%
Other non-financial liabilities, current	15,745	24,522	-36%
<b>Total current liabilities</b>	<b>348,151</b>	<b>616,532</b>	<b>-44%</b>
<b>Non-current liabilities</b>			
Other financing liabilities, non-current	740,405	383,374	93%
Non-current lease liabilities	7,083	8,306	-15%
Other provisions, non-current	445	656	-32%
Deferred tax liabilities	73,051	89,055	-18%
Employee benefits provisions, non-current	28,838	29,753	-3%
<b>Total non-current liabilities</b>	<b>849,822</b>	<b>511,144</b>	<b>66%</b>
<b>Total liabilities</b>	<b>1,197,973</b>	<b>1,127,676</b>	<b>6%</b>
<b>Equity</b>			
Share capital	501,952	501,952	-
Retained earnings	376,249	359,727	5%
Other reserves	-19,161	-15,764	-22%
Equity attributable to owners of the parent company	859,040	845,915	2%
Non-controlling interests	1,229	1,302	-6%
<b>Total equity</b>	<b>860,269</b>	<b>847,217</b>	<b>2%</b>
<b>Total equity and liabilities</b>	<b>2,058,242</b>	<b>1,974,893</b>	<b>4%</b>



Income statement	30-09-2023 THUS\$	30-09-2022 THUS\$	Var. Q3 2023 / Q3 2022
Revenue	1,963,824	1,366,242	44%
Cost of sales	-1,829,053	-1,239,588	48%
<b>Gross profit</b>	<b>134,771</b>	<b>126,654</b>	<b>6%</b>
Other income, by function	2,219	8,384	-74%
Distribution costs	-18,105	-15,040	20%
Administrative expenses	-39,345	-36,693	7%
Other expenses, by function	-6,157	-5,508	12%
Other gains (losses)	472	-927	↑
<b>Profit (loss) from operational activities</b>	<b>73,855</b>	<b>76,870</b>	<b>-4%</b>
Financial income	12,844	1,875	↑
Financial expenses	-42,050	-17,822	↑
Exchange rate differences	-2,504	-601	↓
<b>Income (loss) before income taxes</b>	<b>42,145</b>	<b>60,322</b>	<b>-30%</b>
Income tax expense	-7,132	-18,984	-62%
<b>Profit (loss) from continuing operations</b>	<b>35,013</b>	<b>41,338</b>	<b>-15%</b>
<b>Profit (loss)</b>	<b>35,013</b>	<b>41,338</b>	<b>-15%</b>
Income (loss), attributable to owners of the controlling company	34,185	40,235	-15%
Income (loss), attributable to non-controlling interests	828	1,103	-25%
<b>Profit (loss)</b>	<b>35,013</b>	<b>41,338</b>	<b>-15%</b>

(↑) Indicates a variation greater than 100%.

